

# Training & Mastermind Day Agendas 2023

QUARTER	OWNERS & MANAGERS TRAINING DAYS	OWNERS MASTERMIND DAYS
Q1	<p><b>Building the detailed infrastructure of the self-managed dental business – a step by step guide</b></p> <p>How to effectively delegate the day to day running of your business, so that marketing, the patient experience, operations, compliance, and personnel are off the owner's desk and run by a first-class management team</p>	<b>Mastermind meeting</b>
Q2	<p><b>Developing the Clinician-led Dental Business</b></p> <p>How to ensure that your hygiene/therapy/dental team are delivering as close to 100% of sales as possible. Getting your patients and team members onboard with a clinician-led service. Making it profitable in uncertain economic times.</p>	<b>Mastermind meeting</b>
Q3	<p><b>The Business Case for Digital Workflow</b></p> <p>How to ensure that you have a complete digital workflow in your practice and that, at every step, it is being implemented for maximum profit. Using the technology to best effect. Innovation in technology – staying ahead of the competition.</p>	<b>Mastermind meeting</b>
Q4	<p><b>The Ideal Team – next level management and leadership</b></p> <p>Recruitment, Onboarding, Training, Retention, Leadership. The use of psychometric testing – making sure you use the right system at the right time – to increase the capabilities of your team and match the right people to the right job.</p>	<b>Mastermind meeting</b>